

## OUR VALUATION SERVICES

At Menzies, we understand the importance of clear, robust valuations across a whole range of situations. Our team of valuation professionals can assist with valuations for business planning and strategic decisions, navigating potential transactions or exits, financial or regulatory reporting or for tax purposes.

We provide a comprehensive range of valuation services, providing insight and clarity on the true worth of businesses and business assets. Our team works closely with businesses and their owners to properly understand the drivers of value, the opportunities and the risks. We look for the factors affecting value and the anticipated performance of a business, including internal factors and the wider market and economic factors. Our team uses a range of recognised, industry standard techniques to provide robust and supportable valuations. We use market-driven data and our own transaction data to support well-informed valuation conclusions. Our seasoned professionals bring in-depth market and technical insights and Brighter Thinking in all that we do.

### Valuation Services at Menzies:

- ▶ **Business planning:** Whether you are looking to restructure existing operations, buy back shares, make strategic disposals, raise funds or acquire a new business, we can provide commercial valuations to support you in your decisions, including share disposals to an Employee Ownership Trust, Management Buy Out, group restructure, purchase of own shares and pre-money valuations.
- ▶ **Financial reporting:** We can assist you with valuations for financial reporting purposes (e.g. under FRS 102 or IFRS 2), including fair value and impairment assessments, share value and share option values, and other investor related reporting.
- ▶ **Purchase price allocations:** Following an acquisition, groups need to report the assets and liabilities acquired. We can provide a complete assessment of how the purchase price should be allocated and resultant goodwill.
- ▶ **Intangible asset portfolios:** There can be significant value in a company's intangible assets, including patents, trade marks, brand and software. We can provide an assessment of value of your intangible asset portfolio.
- ▶ **Valuations for share schemes:** Our team has deep experience in providing valuations for share schemes and employee incentives, including to meet HM Revenue and Customs requirements. We regularly provide valuations for Enterprise Management Incentives, Company Share Ownership Plans, growth shares and gifts of shares.
- ▶ **Valuations for tax purposes:** We can provide valuations for Inheritance Tax and estate planning, probate, capital gains tax, goodwill valuations and for transfer pricing purposes.
- ▶ **Contentious valuations:** Our wider Forensic & Valuation Services team undertake valuations for shareholder disputes and contentious situations including breach of warranty, expropriation of assets, loss of investment opportunity or claims of fraudulent misrepresentation and in matrimonial matters. We are often instructed as Expert Witness, Single Joint Expert and Expert Determination.

### Contact our team today



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