



Professional, approachable
and dedicated to client care

“We work hard to be the best accountants and advisers to privately owned businesses.”





Specialists for privately owned business

For us, business revolves around relationships as much as numbers and service delivery. We invest in understanding our clients and their businesses to ensure we deliver effective advice.

Based in London and the South East, we have strength and depth in the major disciplines, and some of the more specialist ones too – from business start-up through to preparation for sale and post-sale wealth management.

But what makes us stand out is our business understanding, our commercial insight and our ability to get the job done in good time.

Privately owned business credentials

We are probably best known for our rounded approach to advice. We seek to understand your personal ambitions, your business, and the environment in which you compete. We believe this integrated approach provides our clients with a better service.

Corporate business team

Our corporate tax and audit teams attract mid-sized and large corporates that demand first-rate technical expertise, the highest standard of client care and value for money.

“We find Menzies to be reliable. They know a lot about our business, they talk plain English, we like them and they deliver.”

performance



Our sector focus

Our understanding of your industry and your individual circumstances allows us to contribute far more than accountancy advice.

We specialise in a number of industry sectors:

Property

We act for several hundred property developers, construction companies and investors. Our comprehensive understanding of the UK property industry allows us to deliver well-targeted business advice, as well as financial and tax planning.

Professional services

We act for a wide range of solicitors, architects and management consultants. As well as understanding their unique compliance needs, we specialise in all aspects of partnership-driven business. We focus on adding value by helping our clients reach their financial goals through effective planning.

Technology

Technology-based companies face particular challenges if they are to remain competitive in fast-moving, global markets. We understand this and apply our industry knowledge and technical expertise to companies in IT and telecoms, new media, biotech, meditech and electronics and instrumentation.

Healthcare

We advise many doctors, dentists and care homes, and are members of both AISMA (Association of Independent Specialist Medical Accountants) and NASDA (National Association of Specialist Dental Accountants). Our service offering is tailored to meet this sector's special requirements.

Charity & not-for-profit

We understand the core purpose behind charitable organisations: creating social value, not profit. Many charities value the personal service we deliver at an affordable cost.

Retail & franchising

We are affiliated members of the British Franchise Association and our specialist team delivers targeted tax, business advisory, accounting and compliance services for numerous retail and franchise operations.

Pensions

We act as auditors and advisers to a wide variety of FSA-regulated businesses and occupational pension schemes, ranging from directors' pension schemes of privately owned businesses to Public Limited Company employee schemes.





“My advice to any business is get an accountant who understands you and your business. Menzies excels in this.”

Our services

Whether you're a mid-sized privately owned business, part of a multinational looking for specialist advice, or a business start-up, we offer a complete service with a proven track record.

Accounting

Our comprehensive range of accounting services will help you comply with all the relevant reporting regulations. As well as full statutory year-end financial statements, we can provide monthly or quarterly management accounts and assistance with the preparation of budgets and projections.

Audit & assurance

Our audit specialists can provide an efficient and independent report to your shareholders about the company's profitability and state of affairs. A good audit should also provide insight into areas to focus on for enhancing the performance of your business.

Corporate finance

We provide a comprehensive range of dedicated corporate finance services. The majority of our deals are between £1m and £30m, but we also comfortably handle transactions in excess of £50m.

Corporate tax

Tax planning is one of the most effective ways for us to add value to your business and contribute to its success. Innovative strategic planning can bring a real commercial advantage. All our offices have dedicated tax teams who will provide pro-active planning advice.

Outsourcing & payroll

If you are considering outsourcing your financial administration, we are well placed to assess your needs and provide the solution. We deliver consistent service quality that meets your evolving needs. Whatever the size of your organisation, our computerised BACS-approved payroll service can free you from the burden of running payroll.

Private client

We aim to protect and enhance your personal wealth. This could be a share in business assets, investments, trusts or land and property. Our approach is to provide a truly rounded service that takes all of your family's requirements into consideration. It also makes sense to review your personal tax affairs from time to time as there may be substantial gains to be made.

VAT

We provide specialist VAT advice and support at all key stages of the business cycle, from the initial requirement to register and account for VAT through to internal restructurings, acquisitions, overseas expansion and disposal of parts of the business.

International

Menzies is a member of Praxity, an international alliance of independent accounting firms. With global reach via an alliance of dynamic international, national and regional firms, Praxity opens a new horizon for accounting services across the globe.

Offshore

We offer a wide-range of specialist offshore services that can help you to protect your assets, and minimise your tax liabilities through offshore structures, including trusts and companies.





“Moving to Menzies has meant we now work with genuinely dedicated experts – the tax guys save us a fortune.”

specialisms[®]

“We retain the best talent and support everyone in our team. This underpins our ability to deliver an exceptional service.”

enthusiasm[®]





Our approach & our values

What sets us apart is the way we invest in our relationships. We develop a deep understanding of your business and personal circumstances. This allows us to advise you more effectively.

Our advice is incisive, pragmatic and direct, and all that we do is underpinned by our values:

Delivery – when we promise to get something done, it gets done.

Respect – we support and respect each other and help each other to achieve our full potential.

Integrity – our ethos is based on being open and straightforward. We only give advice we believe in.

Vision – we seek insight and understanding of our clients' businesses and use our expertise to find innovative solutions for them.

Empathy – we know our clients and relate to their unique personal circumstances.

Our relationship partners

All of our clients have their own client relationship partner, an experienced business adviser who oversees all of their affairs.

Our client relationship partners take responsibility for understanding your needs, bringing the right specialists together to meet them and ensuring you receive a consistently high quality of service.

We really want to know what our clients think, that's why we speak to them and gather their frank feedback. When we learn about things we could do better, we act swiftly to address this.

When we promise to get something done, it gets done.

promise[®]





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