

Property & Construction



Commercial understanding, deep sector insight, integrated solutions

"We seek to understand your personal ambitions and your business vision. We believe this approach, allied with our in-depth knowledge of the property sector, delivers better results."

The property and construction sector continues to develop to meet the needs of customers and the environment. In a challenging industry, good advice is essential. We are experts in providing integrated solutions to real estate investors, developers, house builders and contractors. By understanding the issues with making business grow we work with some of the most influential people in the property and construction market in London and the South East of England.

As a key adviser to entrepreneurial and owner-managed SME businesses, we understand both your personal ambitions and your business vision. We believe this collaborative approach, allied with our in-depth knowledge of the property and construction sector, delivers better results. By working closely with you to find solutions to industry issues we can help your business, even in today's turbulent marketplace.

Continued instability and market fluctuations, caution and retrenchment remain limiting factors to most property businesses. As we cautiously move towards recovery there are opportunities for those with the best knowledge, experience and judgement.

Through our close links with property specialists, funds and trusts in London and the South East of England, we can solve the key issues to help you achieve your potential. We understand that, as a property owner, user or investor, you need to meet changing regulatory requirements and reduce financial risks to achieve sustainable growth.

By working with Menzies you will have access to advisers who not only understand your issues, but also appreciate that all businesses are unique. We review each business on its own merits, taking account of stakeholders' objectives and the planning opportunities available. Our entrepreneurial thinking and deep technical experience mean that we deliver specific property solutions across assurance, tax, transaction and advisory services. By giving you objective, independent and informed advice we can help you implement solutions that increase profitability and value. Ultimately, your success is what drives us.

For further information
contact your relationship
partner or email

enquiries@menzies.co.uk

www.menzies.co.uk

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Solutions that help your business grow

We advise a substantial and growing portfolio of property, construction and industry-dependent clients. We review each client business on its own merits, taking account of stakeholder objectives and the bespoke planning opportunities available. We provide purpose-driven solutions and give objective, independent and informed advice to implement solutions which increase profitability and value.

We work towards forming long-term relationships with our clients. Our property and construction team delivers integrated advice on business planning, accounting, audit and assurance, tax and finance. Delivered as solutions built specifically to your needs, we offer advice in the following service areas:

Tax advice

Tax planning advice

When we advise our clients we consider the impact of all the taxes that affect your business. We develop solutions that are designed to mitigate the overall tax liability. A transaction involving property is likely to have Income Tax, Corporation Tax, Capital Gains Tax and Inheritance implications. We look at the overall effect and can advise you on how to minimise your overall tax burden.

Indirect taxes

The impact of indirect taxes such as SDLT and VAT can sometimes have a significant impact on a property transaction. We have specialist team that can examine a transaction, assess the impact of your indirect taxes and advise how to minimise your liabilities.

Business advice

Business strategy & Project evaluation

We deliver straightforward business strategy advice on the key issues you are likely to face, including succession planning, improving financial performance and property portfolio management. When financial evaluation of a project is required, we can assist and help also you to present the results to financiers.

Raising finance & business expansion

We help prepare business cases to secure funds. We have excellent relationships with respected lenders and are panel approved by several banks, so can advise you expediently on suitable sources of funding.

Budgeting and cash-flow management

Property developers will be more aware than most of the importance of working capital and cash flow. We advise on all aspects of cash-flow management.

HR solutions

Strategic HR advice can help you attract and deploy the right people, in the right roles and in the right way. We can help you develop employee leadership and management structures to improve people management, implement change and rationalise salary costs. We can also provide guidance on successful operational HR, appropriate recruitment and staff training so your business can achieve better performance, improved profitability and greater value.

Exit strategy and profit extraction

We can also advise on the full range of exit options using sophisticated tax structures

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to help protect your wealth.

Audit and assurance advice

We are property and construction audit specialists and believe your audit should have the highest integrity whilst at the same time add value by giving an honest assessment of your business. We always strive to deliver an audit report that gives you a clear insight and practical suggestions for improving business performance. Our experienced audit team respect your operational needs and always aim to minimise disruption. Combined with management reporting on revenue recognition, international reporting and outsourced management accounts, we can help your business at any stage of its life-cycle.

As a member of HLB International, we work with an increasing number of overseas companies investing in the UK and setting up overseas. Our strong property and construction client base and in-depth knowledge of industry issues and market cycles mean that we are ideally placed to advise you through these challenges.

Please contact us to arrange a no-obligation initial consultation.

